### **HOW DO I GET STARTED?**





**CONTACT JACK HUMBERT**800-947-4532

jackh@byrider.com





PARTICIPATE IN WEBINAR

Learn why this opportunity beats all other franchises



ATTEND DISCOVERY DAY

Meet the team, ask questions, get the details



**FIND A LOCATION** 

We help you pick the best location



**GET FINANCING** 

Vehicle inventory floor plan



SIGN FRANCHISE AGREEMENT

Make it official!



ASSEMBLE OWNERSHIP STRUCTURE

Put together your team



BUILD YOUR BYRIDER STORE

We help you through the construction process



#### **GET TRAINING**

Learn from the Byrider experts to become certified



#### **OPEN FOR BUSINESS!**

Your Franchise Consultant will be there to make your opening a success

## WHAT'S THE BUSINESS PROCESS?





#### ESTABLISH INVENTORY

Buy cars via auction, Wholesale or on line tapping Byrider's data



#### **RECONDITION THE CAR**

Provide reliable transportation with 83-point inspection on all cars



#### **ATTRACT CUSTOMERS**

Byrider Advertising Group will help you drive customers to your door, generate leads and referrals



#### SERVICE CARS

Provide warranty and affordable service, keep customers on the road to success



# <del>-</del>

# LOAN



#### PORTFOLIO INTEREST SHARE

Byrider Finance facilitates the collection process



Minimize risk through the underwriting and Automated Risk Evaluator (scorecard)



#### **MANAGE YOUR BUSINESS EFFECTIVELY**

Use Discover™ software, tap into training provided and network with other dealers



#### **SCALE YOUR BYRIDER BUSINESS**

Byrider Direct allows the opportunity to quickly grow footprint